June 2016





Pure Love

Be sure to check out the You Tube film of the old couple on our Facebook page. It will bring tears of joy.

True love fades after the first year of life. The glow of pure wonder breaks apart under the constant slamming of expectations. Fortunately a few people recover those sweet sensations and loving awareness later in life by forging a profound connection with another human who shares their desire for living in the lightness of absolute acceptance.

No one can show you the way to restore your original condition. But the Sage Performance Scales provide a map that you can use to make the journey to the self through partnership with another devoted lover.

How to Talk to Men in Business

Men grow up playing competitive games. Along the way they develop a special language to get things done. Later those guys gather to play business games. Fortunately they share a common background from the strategies and tactics they learned in their youth. When women step into the business arena, they quickly learn the words and ideas of the business game. But they don't have all the years of competition, teamwork, and leadership that men have enjoyed.

When women fail to grasp the codes and rules of the game, many men assume that feminine logic and processes don't fit the demands of business. So men get promoted earlier and more often. They enjoy higher salaries and greater opportunities in many fields of endeavor.

How to Talk to Men in Business is 4 days of role-play and rehearsal in the wonderful game of commerce. We meet online for games that will reveal the experiential secrets that men are unable or unwilling to share. Get the inside scoop on the greatest game ever invented. Join us June 16-19 for an exciting time that will change the course of your life and career.



Live Your Dream

Most people talk about what they will do. A few do the things they dream about. Sage University is the only business school that shows you how to turn your passion into your profession.

Do you want to travel? Is there a place you would love to live? Are there things you want to do, or people you want to know?

Anything is possible within limits created by your mind. You learn more about people and about life by playing than through work and study.

If you intend to enjoy your time on this planet, you might want to sign up for a year at Sage University. Discover how good life can be.







Enter-trainment

Just a reminder—this is the year of the monkey—a time of festivities and lots of fun for all. That is why our summer and fall schedule includes events that are made to create beauty and make beautiful music.

July begins with two powerful Master's level courses: *The Sage Interview* and *Advanced People Reading*. But then we follow these rigorous classes with *Ibiza Modeling*. For one week we will be all about *fashion design, photography, make-up, and catwalk training,* followed by our own fashion show. This is the event that launched Mia Sage's modeling career, but it works equally well for women who want to model just for the pleasure of playing together with other women, all devoted to bringing out the beauty in one another.



Chautauqua on Tour



In the fall we will be offering 3 weeks of music, stage, and dance training. *Chautauqua* is a traditional festival borrowed from Native Americans in which the audience becomes an integral part of the show. Everyone shows up to inspire everyone else. This wonderful festival predates Vaudeville, Broadway and film. It contains elements of community with the joy of participation.

Sage took up the Chautauqua banner during the 1970's, and then brought it to Europe in the 1990's. Those exciting concerts attracted caravans from across the continent. Many of you are protégés of the people who participated in those inspiring festivals. So check the calendar to see which of the October events best fits your interests and talents.

After the festivities on Ibiza, we will begin our *road tour* in Austin, Texas in early November. You are welcome to join us here and to become part of the entourage in the US as we pay homage to this great celebration of the human spirit. Bring your drums, instruments, voices, and bodies to lift our hearts in music.

Crazy Times

You don't have to watch the presidential race in the US to realize that we are living in crazy times. Politics, banking, and big business seem to be trying desperately to out-do one another to perpetuate a mad, mad world.

When our leaders lose their morale compasses, their bizarre behavior serves to remind us that our future is not up to them. It is up to us.

We launched the free agent entrepreneur game in 1980 based on a desire to help a few thousand people create productive, prosperous lives. Little did we know that so many jobs would disappear and that our innovative approach to business would set the tone for a new economic reality.









How to Talk to Men in Business Online (June 16.-19.)

When good men talk, they mean business. Every word, tone and phrase they utter presents a specific cost-to-benefit ratio. Even when they use the same words as women, their meanings are entirely different. The woman who can decode those male intentions gains access to camaraderie and cash flow normally reserved for successful men.

How to Talk to Men in Business is 4 days of delightful rehearsal in the language of money. Our unique *inner and outer theater* approach makes it fun to hack into the male business code. You will never again feel intimidated when your male associates lapse in man-talk. The men in your life will be astonished when they shift into the masculine perspective, only to find you there, alert, attentive, and effective.

Leadership: The Sage Interview (July 01.-05.)

In order to lead people you have to understand them. Business leaders achieve positions of responsibility by knowing their business. But they grow their companies by developing deep knowledge of human nature.

The *Sage Interview* process blends palpable respect with appreciative feedback. By practicing dialogue, conversation, and appreciative inquiry, leaders can increase their effectiveness in collaborating with the people that work together to achieve the goals of the organization.

Effective interviewing skills enable you to recruit, train, and coordinate people by transforming individuals into teammates. Join us on Ibiza in July to take your leadership skills to the next level.





Advanced People Reading (July 06.-10.)

Highly successful people do one thing better than you. They read people accurately. When you see people as they really are, your superior perceptiveness reveals the talent and the intention of folks that will help or hinder your way in life.

Most people face constant barriers and fight destructive interpersonal battles because they navigate through life with only vague, disturbing "feelings" to guide them. Few have the distinctive observation skills to sort things out accurately.

Successful leaders develop extraordinary powers of observation. They assess facial expressions and subtle movements efficiently and effectively. More importantly, they combine deductive and inductive reasoning to put their observations into perspective.

You gain the edge by discerning the intention of others. Learn the higher order skills you need to understand the motives and aims of your teammates and associates.





Ibiza Modeling (July 26.-29.)

In 2003 Mia Sage attended a modeling course with Sage University. Her training led to a successful career on the catwalk in New York, Berlin, and Ibiza. Now she trains *Ibiza Modeling* for all women who want to acquire the grace and elegance associated with professional modeling.

Every woman has her own special beauty. But none of us can see ourselves as others see us. The image you see in the mirror can never reflect the aesthetic quality you emanate through rhythmic movement and the transcendent beauty that shines from your eyes.

If you want to create more glamour in your life you can enroll to become acquainted with fashion, make-up, and performance skills for all aspects of your life. If you want to model professionally, this course will provide everything you need to get you on the catwalk.

Be sure to bring your hottest, and most elegant outfits, along with any special make-up and accessories that have been effective for you. We have the studio, cameras, video equipment and the legendary quality of light that bathes our beautiful island. Let's make images of you and adventures together that will make this the most memorable week of your life.

Time & Money (Aug. 02.-07.)

Life is an exciting adventure for those who earn a living doing what they love. Our team will assist you to design and build a career and lifestyle that makes you feel vibrant and alive.

Few people achieve the success they desire. They don't plan to fail. They just fail to plan. So they lack clear direction. Without a plan that fits, too many people work too hard at the wrong thing. They labor at jobs to produce money for other people. They drift through life with little chance of achieving prosperity.

Fortunately you can learn to discover your passion and to set goals that will bring about the life you desire. Goal setting alone isn't enough. In this course you will write out a thorough design for your career and lifestyle based on feedback that lets you know what activities make you feel more alive.

By the end of this business seminar, you will know the specific actions that will shift you into the life you were meant to live. Most people talk about what they will do. This is a course for people who intend to really do the things they talk about.

Time to Write that Book

A new study shows that women judge the attractiveness of a man by his ability to tell good stories. When you put your stories into print, they attract men and women alike. Our writing team can assist you by bringing out stories from your life and weaving them together with the information you want to share.

When you have a good book you gather legions of fans and friends. People want to meet you. Clubs, organizations, and conferences want you to speak and to share your experiences for the entertainment and education of their participants. When Mia Sage published *How to Talk to Men* she met new friends throughout the English-speaking world.

Good writing is hard, so we are here to assist you. Our prices are reasonable, and no one can interview you so carefully or present your story in such a compelling way. The finest books are stories that move other people to empathize with you. Since they hear your story in their own internal voice, they really let you in.

Record your life and your views for your friends, associates, and for your children's children. Make new friends who are eager to know you as you really are. Talk to Mia to learn more about our writing symposiums and ghost-writing services.





June 2016

Special Events Seminars Women Only Sage University 5-d Sage University 6-d	lay modules lay modules 📕 Online	Seminars				
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30			2	3	4	5
7:30 PM Love & Money	8:00 PM Quick Coaching	The Art of Closing the Sale - Ib	iza or Online (6-Day)			
6		8	9	10	11	12
The Art of Clnline (6-Day)	8:00 PM Quick Coaching					
13		15	16	17	18	19
7:30 PM Love & Money Bonus Session	8:00 PM Quick Coaching		How to Talk to Men in Business	s – Online		
20		22	23	24	25	26
	8:00 PM Quick Coaching					
27	28	29	30	1	2	3
	8:00 PM Quick Coaching			High Performance Leadership	– Ibiza (5–Day)	
	1			1		

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July 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules Sage University 6-day modules

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27		29	30		2	3
	8:00 PM Quick Coaching			High Performance Leadership -	- Ibiza (5-Day)	
	_	-		-		
4	5	6	7	8	9	10
High Performance Leadership	- Ibiza (5-Day)	Advanced People Reading - Ibi	za (5-Day)			
	8:00 PM Quick Coaching					
11	12	13	14	15	16	17
	8:00 PM Quick Coaching				The Turning Point – Online	
18	19 8:00 PM Quick Coaching	20	21	22	23	24
25	26	27	28	29	30	31
	Ibiza Modeling - Ibiza					-
	8:00 PM Quick Coaching					
				1		Page 1/1



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August 2016

Special Events Seminars Women Only Sage University 5-d	lay modules					
Sage University 6-d	lay modules 🗾 Online	Seminars				
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2	3	4	5	6	7
	Time & Money - Ibiza or Online 8:00 PM Quick Coaching	(6-Day)				
	8.00 PM Quick Coaching					
8	9 8:00 PM Quick Coaching	10	11	12	13	14
15	16	17	18	19	20	21
15	= 8:00 PM Quick Coaching	17	10	The New Sexual Contract - Onl		21
22	23 8:00 PM Quick Coaching	24	25	26	27	28
29	30	31	1	2	3	4
25	8:00 PM Quick Coaching	51	The Art of Seeing - Ibiza	2	5	

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September 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules Sage University 6-day modules Coline Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30 8:00 PM Quick Coaching	31	1 The Art of Seeing - Ibiza	2	3	4
5	6	7	8	9	10	11
	Communication - Ibiza (6-Day) 8:00 PM Quick Coaching					
12	13 8:00 PM Quick Coaching	14	15	16	17	18
19	20 8:00 PM Quick Coaching	21	22	23	24	25
26	27 8:00 PM Quick Coaching	28	29	30	1	2

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