October 2014





The Turning Point

There comes a time in the life of all people that we find ourselves at a crossroads. We can continue on—business as usual—or we can take the road less traveled to discover new possibilities.

When a person chooses a new direction, he or she will surely create exciting new options. The scary part is that when you achieve a new life you also give up your familiar identity. As you shed your skin you release the internal dialogue that keeps your life in a rut. When new adventures come, you begin to realize a whole new you—the person you have always wanted to be.

You are eternal love. But this precious life is brief. You don't have time for conflict or grief. The most effective way to transform is through trust that you earn with people who want the best for you.

Trust is something you earn by friendliness and cooperation. If you are not getting what you need, then try a new approach. Win the cooperation of friends who are looking for ways to support your efforts.



Ibiza is known worldwide as a sunny holiday destination. But you can imagine our relief this week when we finally had a couple of rainy days. Temperatures in September were higher than in August. The soil and the local people were happy to see days with 26 degree weather (85 Fahrenheit).

Now the seas are warm, the nights are cool, and most of the tourists have returned home. October is, without question, the most lovely month along the Mediterranean.

This month we offer the Communication 6-day and Awakening. The first brings you into harmony with the people you love and the second opens the door to peak experiences and transcendence. Both will breathe new life into your career and lifestyle.





What a Wonderful World

People the world over sit in café's and discuss other people. More than anything else we all long for deeper connections with others. When you see life the way it really is, you realize that everyone wants your love and approval, just as you want affection from them.

It takes a bit of discipline to see the world with soft eyes and an open heart. The Chinese word for two women also means *quarrel*. The word for three women also means *gossip*. It isn't easy for any person in any country to overcome ten thousand years of enculturation.

At Sage University you learn to tune your ears to another frequency. Over time you master the ability to ignore conflict to keep a channel open for harmony.





The Art of Persuasion

Justin Case in on tour in America. He is training the powerful, playful *Art of Persuasion*. He is also doing a stint on Broadway—*Alan Watts Live*. The workshop will empower you to get everything you want. The Off-Broadway shows—October 17th and 18th--will lift your spirits and delight your heart and mind.

Alan Watts was the most inspiring philosopher and speaker of the 20th Century. His insights into Eastern philosophy opened the West to Yoga, Tantra, Taoism, and to many of the disciplines that we all enjoy in these times. Be sure to join Justin for this tribute. You can always be assured that spending time with Justin Case will bring you joy.



Greetings from Mia Sage



Business is far more fulfilling than busyness. This past year has been so full with exciting adventures that I haven't had a spare moment for worry or struggle.

The secret of happiness is living a high-paced adventure. Thanks to my mentor and my coaches, I am fortunate to live my adventure in every arena.

Now my team is creating the 2015 Sage Calendar. You will be able to check it out online in a few days. I know that your action-packed lives also require advance planning, so we will also post a few events for 2016, including an event for Siva in which she will share her dynamic approach to entrepreneurship with thousands of people worldwide.

My joy comes from assisting you to grow your businesses. Giving opens the doors for receiving. My countryman Albert Schweitzer got it right—service is the most reliable path to happiness. I want to thank all of your who have served the Sage network over the past decade. We are sprouting free agent entrepreneurs everywhere we go.

Appreciation

It is always a pleasure to acknowledge the people who make life better for the rest of us. Jasmin Buehler is sharing her love of entrepreneurship with hundreds of women worldwide. Her teams are rocking the planet with productive pleasure. Siobhan Murphy is taking the Sage Method roleplay into Columbia Business School so that business executives can apply behavioral rehearsal to make their training more relevant. Marlene Ludwig is attending the 30day training in November because she wants to be a part of that exciting team. Her reliability and honesty have been inspiring us for many years now.

Many of you are doing great things. Let us know about your successes so that we can use your stories to inspire the other coaches and entrepreneurs in our system.









GWEN Honolulu (December 3-7)

As women entrepreneurs, we grow our enterprises through close friendships. GWEN is a global women entrepreneur network for women who realize that building trust is essential to earning a living.

Lucy Lynch and Melissa Hendrick are creating GWEN in their hometown—Honolulu. Please join us for both pleasure and business. Here you will bask in the warm Hawaii sun and in the love of other kind, generous women, all devoted to growing our businesses together.

Email <u>info@sageuniversity.com</u> to learn more about this unique, feminine approach to living your dream.

Communication (Ibiza, October 20-25)

Your communication skills determine the quality of your life. The lines of communication in your business are the reason for your successes and failures. We all assume that we communicate clearly enough. We say what we mean and we mean what we say.

A few people consistently get better results in life because they possess superior communication skills. The Communication 6-day provides excellent feedback that you can use to greatly improve your ability to get your message across.

Join us to see exactly how others see you and hear you. Learn to win friends and to handle difficult people. Discover habits in your speech that prevent you from getting what you really want.





People live in a trance of ideas and feelings. The first step in full awakening is allowing love to fill your heart with appreciation. Unconditional respect opens the eyes to see the beauty in others. As you awaken fully you disappear altogether. Only pure love remains.

The illusion of your existence is painful and limiting. You push and pull to force your way, but you don't actually know what you want.

Conscious awakening comes through osmosis by sharing a few pleasant days with people who traverse a path with heart. If you are ready for this, we welcome you to join us on Ibiza this month.







Self-Actualization Month: Metamorphosis

(November 2014)

No Team—No Dream

Your greatest challenge is to live your life to the fullest. It takes a community of loving friends.

As you travel through your time on earth you get caught up in habitual activities that dull your senses. Struggles and conflicts steal away the joy of living. We created Metamorphosis to provide specific challenges so daunting that you are forced to release into the character you were meant to become. This is THE GAME. Join us on Ibiza or participate via Google Hangout from home. This is your opportunity to get to the core of your being.

The lowly caterpillar crawls through life. Progress is slow and tedious. Birds, lizards, and other animals feast on them. Nevertheless, a few of these humble insects endure long enough to build a cocoon and go into hibernation. Imagine the shift in awareness when they awaken in a new body replete with wings and a desire to fly. The butterfly is one of the most beautiful creatures in all of nature. But you are the ultimate creature in the cosmos. Now is the time to live up to your potential.

Metamorphosis requires transformation. If you have fulfilled the first phase of your life, perhaps you are ready to transform into the person you are meant to be. Mia Sage created the *Self-Actualization Month* for those who are ready to commit to live fully. You can participate in this challenge via Google Hangout or spend all or part of it together with us here on Ibiza. You can work your regular job, just so you can accomplish your challenges after work and spend five weekends attending the interview sessions, either online or in the training room.

Our training team will assist you to melt down the lowly crawling identity you have formed so you can emerge with wings and with a new sense of purpose. We will challenge you to achieve one small miracle each day, together with your teammates. During the interviews you will discover your own path. Your teammates will hold you accountable to get the results you promised.

Have you done what you came here to do? Have you sung, danced, and played? Have you made your contribution? Have you lived your dream? When the end comes can you release, knowing that you gave it everything? Thanks to Mia's meticulous nature this month is a superbly organized series of adventures that you will share with other highly committed people. You can E-Mail info@sageuniversity.com to apply.





Sage University · Calle Fray Vicente Nicolás 34BJ, Local 2 · 07800 Ibiza · Balearic Islands, Spain Phone: +34 971 339 616 · Fax: +34 971 33 88 29 · info@sageuniversity.com · www.sageuniversity.com



October 2014



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Awakening - Ibiza					Sen-Actualization Month: Meta	morphosis
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November 2014

- How to Talk to Men Series
- Weekends
- Geisha series
- Sage University 10-day modules
- Sage University 6-day modules Online-Seminars

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Self-Actualization Month: Meta						
	Sales Mastery Online					
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Self-Actualization Month: Meta	amorphosis					

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Sage University · Calle Fray Vicente Nicolás 34BJ, Local 2 · 07800 Ibiza · Balearic Islands, Spain Phone: +34 971 339 616 · Fax: +34 971 33 88 29 · info@sageuniversity.com · www.sageuniversity.com



December 2014

Self-Actualization

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January 2015

- Self-Actualization
- Weekends
- Geisha series
- Sage University 10-day modules Sage University 6-day modules 🛛 📕 Online-Seminars Monday Tuesday Wednesday Thursday Friday Saturday Sunday 3 30 3: 1 2 ion – Ibiza Self-A 5 6 9 10 7 8 Self-Actualization - Ibiza 12 13 14 16 17 15 24 19 20 21 22 23 Coaching from the 28 26 27 29 30 31 Page 1/1



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