



## Jumpstart Your Career

This summer issue offers special prices for coaching sessions, along with free weekly follow up appointments to make sure that you get results. We also introduce the new graduate program to increase your awareness of human dynamics.

If you are interested in partnering with us, be sure to ask about our new Boomer and Professional marketing teams in which you serve your former clients and earn a 50% fee by referring them for advanced training at Sage University.

Our mission is to assist men and women to earn equally and prosper together by helping other people succeed.

## Summer Coaching Special

There is a big difference between knowing something and getting something done. Actual achievements come about through teamwork and consistent feedback. That is why we created a special low-cost coaching package in which you get top flight coaching together from our team, along with weekly checklists and follow-up sessions to make sure you don't miss any of the essential steps in growing your business.

Millions of new coaches have joined the coaching field over the past decade. When we arrived in Europe there were no other life coaches or business coaches. Now you meet them everywhere, in every networking group you attend.

In the course of nature, fast growth is always followed by a shakeout. Those who coach as a hobby or by conversational methods will decline, while top professional coaches and trainers will double down on the skills and client care that provides measurable results.

If you plan to grow in this wonderful field, we are taking a limited number of clients for advanced training through private sessions. You get one double session and one follow up session each week—more than triple the usual amount of time and attention. These low fees will be in effect until August 30<sup>th</sup>. So let us know if you are ready for the next level.



## Human Dynamics for Companies

The most highly developed consultants develop the observation skills necessary to read patterns of human dynamics in companies. Corporations hire them to bring harmony and to improve collaboration. Big business is beginning to realize the value of advanced people skills that help their companies to communicate and innovate.

**Human Dynamics** is an in-depth study of human nature. To achieve mastery is harder than learning a musical instrument or playing in an orchestra. Therefore, we will gather online one weekend each month, beginning in November, to explore chaos theory, systems dynamics, and game theory. This is a high level course for those who want to rise to the top of the field.



People have no problem accepting radio waves. We use them every day to connect with our smart phones. We are equally content to embrace x-rays. Good dental and medical practice requires them.

The human senses only pick up a narrow band of waves that fall between radio waves and x-rays. But because part of that world appears solid from our perspective, it is difficult to think of our lives as patterns of electromagnetic energy.

It took eons for humans to understand that the world isn't flat. Everywhere you looked, the ground appeared on a flat plane. Only now are some people beginning to notice that everything is vibration. Consciousness is not a solid clump of brain cells. It is the wonder we share in the connections that unite us as one field of intelligence.



## Thank You



I arrived on Ibiza exactly 10 years ago with a couple of suitcases and a lot of faith. My Isla Bonita felt like home from the first moment. The folks here were skeptical. They never tired of telling me how no one makes it in the Balearics. Most of them are gone now. I am just getting started.

One decade on I have written several books, created an international business, and assisted many of you to live your dreams. Sage University has grown into a global university for free agent entrepreneurs.

I want you to know how much it means to me to participate in the new experience economy with you. I am also delighted to see that Barbara Jansen has achieved her own success on Mallorca. Your achievements are my celebration.

My heart is my North Star. My passion is serving those of you who walk the path of freedom. I want to thank all of you who stay in touch with me. Our friendships form the core of a wonderful business community that honors men and women equally.

## Something New

There is something new on **freecoachtv.com**. Mia has come out from behind the camera, and she is interviewing people in her own receptive style.

Mia's *curious inquiry* takes the interview process to a new dimension. Her gentle respect and attentive manner brings out another side of the people who share their stories with her.

Men are supposed to take the lead when they dance. They also lead most businesses. The majority of talk show hosts take a masculine style that resembles interrogation or guidance.

Mia's light-hearted curiosity is a fresh new breeze in the world of entertainment. Instead of "reality TV" she touches people on an ultra reality level. They share their own stories at their own pace, revealing unexpected brilliance that surprises the audience and the guest simultaneously.



In the studio with Elitsa Donova



## Finding Your True Calling (Aug. 26.-27. Online)



Everything about you--the size of your hands, the shape of your body, the style of your thinking, and the desire in your heart, all adds up to a special gift—a talent that is unique to you. When you can see how all the parts fit together you will begin to recognize that there is something you can do exceptionally well. By performing that vital function as a service to others you will discover your true calling.

***Finding Your True Calling*** is two days of exploration to discover your destiny. This revealing course puts you on the path to a successful, fulfilling career. You will learn an entirely different way of designing your future. Our highly qualified team will inspire you to go where no one has gone before.

## Selling them Softly (Sept. 07-10. Online)

***Selling them Softly*** is 4 exciting days of rehearsal in the art of winning friends and attracting loyal, enthusiastic clients for life. When people feel your love and respect they naturally refer their friends and families to you.

Soft selling attracts. Hard selling repels. People no longer respond to canned pitches or closing tricks. They are looking for people they can trust.

In this online 4-day interactive session you have the chance to develop new strategies through role-play, observation, and uplifting feedback. You learn to sell by falling down and having fun with friends. Likewise, you master high quality selling by trying new approaches with classmates who offer friendship along with the feedback you need to excel.



## Bagging a Mammoth (Oct. 04-08. Online)

Selling one client at a time will assist that person while paying your rent and putting food on the table. Selling large corporate contracts will serve many people while handling your financial needs for weeks, months, or years to come.

Hunting big game has its dangers. There is no margin for error. Your sales team has to develop harmony and apply gentle force to carry the day.

**Bagging a Mammoth** is power selling. We play for the championship. Most sales trainings are like kindergarten. You learn to make presentations and to close sales. But this event conveys the complex, complementary skills necessary to win the larger game of business.

Winter is coming. If you are ready to prosper, you need a new web of business connections. Join us for five days to master the procedures that will elevate your career and provide for the people you love.



## Forever Young (October 21.-30. Ibiza)

Your eternal face is youthful and infinitely curious. It was there when you were born, and it is there now behind the masks that have developed like the rings of a tree with each transit around the sun. You can find it with movement, touch, and special forms of feedback. It takes gentle movements and playful inner theater to shed the roles you play and the facades you have worn.

Sage Yoga is a branch of Yin (feminine) Yoga. It is a self-organizing exploration of sound, light, touch, and movement patterns enhanced by delayed video feedback images that can catch you off guard to reveal your inner beauty.

Forever Young is a 5 star spa experience on the beautiful island of Ibiza in which you explore patterns of rest and muscular release by following impulses of physical pleasure. The Mediterranean lifestyle brings vitality to your mind and body. Join us to enjoy this simple, easy path to corporal freedom.

### Participating at Your Own Pace

We all need touch and movement. But we each have a unique approach that fits our needs. When a particular pattern doesn't fit, you are welcome to just observe, or to create your own form of participation. Within a few days you will recall how to listen to the wisdom of your body and to live life at your own pace.

True fitness does not come from repetitions that pump up individual muscles. Body builders admire the look of muscular definition they achieve by isolating and ripping muscle tissue. But resistance training tends to build up psychological resistance that can make exercise painful and boring.

You can make movement sessions the most restful, exciting time of your day. Instead of doing things right, you quickly learn to do the right thing for you. No more follow the leader. Rehearse, instead, to develop an appetite for playful movement.

Genuine fitness is a gradual integration of circulation, skin, fascia, tendons, muscles, and bones in coherent, flowing patterns. Tiny movements of the ankles, spine, and rib cage, for example, create visible changes in the face. Soft movement soothes aches and pains, transforming uncomfortable feelings into pleasurable sensations. Slow, methodical movements restore rhythm to the parasympathetic nervous system and evoke rhyme in the sounds that resonate from the body.

No two individuals enjoy the same patterns of movements. If you enjoy restful reclining, then that is a part of your unique puzzle. If you enjoy flowing movements or dance, then you add those activities to your shopping cart. For those who enjoy machines, you can alternate between moving the equipment and allowing the equipment to move you. As your hydraulic circulation begins to pulse, your muscles engorge to give you pleasant, organic waves of sensation.

More information at [www.sageyoga.eu](http://www.sageyoga.eu)



## August 2017

- Women Only
- Special Events
- Doctoral
- Master
- Bachelor
- Online Seminars
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1 <span style="background-color: pink;">Live Your Dream - Ibiza (6-Day)</span>	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19 <span style="background-color: green;">How to Find Your Man - Online</span>	20
21	22	23	24	25	26 <span style="background-color: pink;">Finding Your True Calling - Online</span>	27
28	29	30	31	1	2	3

Page 1/1

## September 2017

- Women Only
- Special Events
- Doctoral
- Master
- Bachelor
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28	29	30	31	1	2	3
4	5	6	7 <span style="background-color: pink;">Selling them Softly - Online</span>	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	1

Page 1/1



# October 2017

- Women Only
- Special Events
- Doctoral
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- Bachelor
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	
25	26	27	28	29	30	1	
2	3	4-8 Bagging a Mammoth - Online (5-Day) <span style="color: purple;">■</span>					8
9	10	11	12	13	14	15	
16	17	18	19	20	21-22 Forever Young - Ibiza <span style="color: blue;">■</span>		
23-29 Forever Young - Ibiza <span style="color: blue;">■</span>							
30-31 Forever Young - Ibiza <span style="color: blue;">■</span>		1	2	3	4	5	

Page 1/1

# November 2017

- Women Only
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- Online Seminars
- Evening Classes

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30-31 Forever Young - Ibiza <span style="color: purple;">■</span>		1-5 SHYNE - Ibiza <span style="color: red;">■</span>				
6	7	8	9	10	11	12
13	14	15	16	17	18-19 Human Dynamics I - Online <span style="color: yellow;">■</span>	
20	21	22	23	24	25	26
27	28	29	30	1	2	3

Page 1/1

