

Paradise



If the number of visitors is any indication of the economy, 2017 seems to be off to a very good start. By the middle of March the beaches were covered with tourists and traffic on the main roads had more than doubled. We have never seen our little Isla Bonita transform so quickly.

Many of the hotels expanded by building new wings this year, so the owners must have been expecting record crowds. Ibiza excels in the cool season as a quiet getaway, and then excels in the warm season as the number 1 party destination in Europe.

Be sure to book early for your summer courses to make certain that you will get the accommodations you desire. The skies are blue and the sun is shining. See you soon.

Love & Money (April 1-6, Online)

Is your love life as fulfilling as you desire? Did you earn as much as you would like last year? An 11th Century Zen Master noted that the loving partnership between a man and woman is the true enlightenment. Fulfillment is the dynamic balance of love and money in your life.

Alone you have the power of one. Together you discover the meaning of eternal happiness. When love glows and money flows, your mind finds the sweet calmness you seek.

You can't learn love. It is what you are. You can't force prosperity. Abundance is the very essence of your being. Finance and romance are easier than you think. You only have to let go of a few misperceptions to unleash the magnetic qualities in you.

If you argue for your familiar perceptions, they will close off the most wonderful areas of your life. If you are ready to release the mental, emotional, and sexual ideas that put your life on hold, we can introduce you to a whole new world of caring and sharing. Attend this powerful course online to create the life that belongs to you.



Continuous Improvement

Where can you get top professional training, coaching, and feedback for 5€ per session (or less)? How can you master the most accurate, effective skills for starting your own business? What does it take to improve your people skills easily through live online role-play? And where do you go to make friends worldwide who are devoted to your success and the fulfillment of your dreams?

The **Sage University Coaching Team** provides cutting edge training and rehearsal. To join Team Sage you pay 20€ per month in dues. This entitles you to attend a 1-hour session each week online. For an additional 10€ per month you can attend both Coaching School and Entrepreneur School while saving even more. We are looking forward to seeing you there!



Justin Case in Hawaii

Justin case earned his leadership position at Sage through years of focus and dedication. He has taken even the smallest tasks to heart, and has made most of the necessary mistakes that subject every leader to trial by fire. So it gave us special joy when he earned the opportunity to visit Maui and Oahu.

Hawaii is our birthplace and headquarters for the American coaches, trainers, and entrepreneurs. It is no accident that we conduct most of our courses in the Balearics and the Hawaiian Islands. Ibiza and Maui both provide exotic beauty and mystery that goes with the vital, ultra-reality productions that our students share.

Old business was grim. Now we work and play in an exciting new *experience economy* where a man like Justin is exactly the role model we require.



Dare to Dream

Martin Sage founded Sage University based on contributions from some of the most brilliant thinkers and leaders of the 20th Century. Harry Hermon, Elizabeth Kubler-Ross, Charles Spielberger, Ilya Prigogene, and Jerry Karzen are but a few of the great souls whose integrity and brilliance formed the core of our curriculum. But Martin is quick to remind us that none of them hold a candle to the wisdom and kindness of Mia Sage. Those who worry about the next generation can relax. There is a whole new generation of young people who have special talents and a desire to make this a better world for all. You are one of them.

This century is bringing about a turning point in which a woman like Angela Merkel has become one of the few world leaders who does not aspire to bombast and violence. It's a new day. It is the time when wise women are rising up in every field of endeavor to bring balance to a planet that has careened from one war to another for eons. You are a part of this loving revolution. Dare to dream.



The Fullness of Life

Recently we spoke with a top woman business leader in Hamburg who has been steadily climbing through higher levels of consciousness even as she continues with her regular career. In her words she feels a new courage and clarity. Her entrepreneur projects are growing and prospering as she develops new networks of competent friends who add value to every aspect of her life.

As we talked she could identify all of the stages in her development that have carried her to this higher perspective. Her life story reads like an adventure novel.

You can rest assured that we want the same for you. Let us know what you aim to do, and we will provide the map and the skills to live your dream.



Feminine Community - Maui



What to Do with Your Life (April 22-23)



If you are not clear about your destination in life, then every step will take you further away from your destiny. This delightful online course provides the inspiration and feedback you need to find your career path.

It is important to take this course at intervals throughout your life to adjust for changing conditions in the economy and for new qualities that are emerging in you. Your interview will cut through all of your ideas about your abilities, revealing gifts and talents you never realized.

Invest a couple of days and 200€ now to save hundreds of thousands over the course of your lifetime. You will be amazed to realize who you are and what you can really do.

People Reading (May 2-7, Ibiza)

In a world that is blind the one-eyed man is king. You probably assume that your ability to read people is adequate. It is true that you can read superficial qualities. But people who read others accurately hold the advantage in every encounter.

You will have to fly to Ibiza to take this course because you have to get up close and personal to sense the vibrations and the intentions of others. Once you see people as they really are you will have the keys to open every door.

You can get anything you want if you can get enough other people what they want. To do that you have to be able to perceive their desires, along with the strengths and weaknesses that will determine their ability to get results.

If you realize the value of other people in fulfilling your dreams, you will want to master the observation skills to earn their trust. This course fills quickly, so be sure to reserve your place for this eye-opening experience.



Touch & Movement (May 8-10, Ibiza)

In school we learned to sit in an awkward position all day, straining to memorize data. Our bodies grew stiff as we formed poor posture and habitual ways of moving. So we created *Sage Yoga* based on yin principles of self-directed movements that you can use to release and eliminate many of the aches and pains that go with our modern lifestyles.

We mastered Patanjali's traditional yoga, and then practiced Feldenkrais for decades. But we were curious about a new version of Yin Yoga that is softer, and gentler. Loving tones and playful movements can restore the childlike wisdom of your body. This course follows *People Reading*, so you might as well stay a few extra days on Ibiza to transform pressure to pleasure.



The Missing Piece

Mona is a massage therapist in Chicago. Her work is excellent, and she takes great pride in her skills. When she attended the Monday evening *Sell Me If You Can* last year she was curious if our soft selling techniques would work in her line of work. The instructor promised that if she applied the principles that she could double her income. When the course came around again this year, she signed up. “I did the numbers and found out that my income had exactly doubled,” she informed her new classmates. “Now I am curious about the next step—how to double again”.

There is a clear, simple way that she could double her income every year. But the process is top secret. It’s not that we can’t tell you. The problem is your mindset. It’s impossible to pour tea into a cup that is already full. To clear your mind you have to give up some erroneous ideas and fairy tales.

We all learned that you get ahead by working hard. But most people are working too hard to prosper. We have all heard that if you visualize and believe hard enough that money will fall from the sky. To believe means to wish. Everyone who buys a lottery ticket wishes to win the jackpot. The chances are about 1 in 300,000,000.

If your saw is dull, it takes far more effort to cut wood. When your mind is sharp you can easily grasp the obvious secret of cash flow. There are thousands of new coaches appearing almost every day in Europe. Most of them took a couple of courses and then studied scam selling online. Their pitch is that higher prices mean better courses, and that you can enjoy their success if you pay enough. That might work if you are a good hustler.

We have revealed the real secret of business to thousands of people for very fair prices. Only a few took it to heart. They grow slow by earning trust. And they will be here long after the shakeout. You can do likewise if you are willing to shed some attitude and apply yourself to learning reliable, valid people skills. Honest teams move large sums of money over a lifetime.

Well, there you have it. Now you might want to ask yourself a question. Do you want to work harder and harder for less and less? Or are you willing to recruit, train, coach, and provide feedback for a team in which people play delightful games to lift each other up?

You can observe the process of teambuilding on You Tube: *Strength in Numbers 2015 -2016 NBA* tells the story of how a couple of entrepreneurs transformed a mediocre basketball team into a model of teamwork and inspiration. It took them around a decade to earn the necessary trust. You will have to watch it several times before the underlying principles begin to shine through.

If you plan to work harder for diminishing returns, then none of this matters. But if you are one of those who love the adventure and camaraderie of teamwork, we can show you how.

At Sage University you don’t just attend courses. You bring your projects to school. We all pitch in and conduct them along with you until teamwork becomes easy and natural.

Teamwork makes every task fun. It is the magic ingredient that makes you jump out of bed every morning to play with your friends. More importantly, teamwork transforms you into the person you have always wanted to be. Your worries shrink down to nothing as your enthusiasm expands to fill your life with joy.

Nothing is more challenging than creating an effective team. On his deathbed Walt Disney stated that his greatest achievement in life was holding his team together. Willie Nelson declared that his success came from his band. Three guys at Bell Labs created the transistor, which we all use now in our computers, cell phones, automobiles, and countless other smart machines.

Alone you are a lonely burden to yourself. Together with a few generous friends you can do things that one person could never imagine. Choose the path of integrity. Be honest. Save businesses and families. By truly serving others you can go beyond your wildest dreams to live lives that are filled with loving adventures.



April 2017

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27 7:30 PM Sell Me If You Can - Online	28	29	30	31	1 Love & Money - Online (6-Day)	2
3 Love & Money - Online (6-Day)	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22 What to Do - Online	23
24	25	26	27	28	29	30

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May 2017

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2 People Reading - Ibiza (6-Day)	3	4	5	6	7
8 Touch & Movement - Ibiza	9	10	11	12	13	14
15	16	17	18	19	20 How to Talk to Men - Online	21
22	23	24	25	26	27	28
29	30	31	1 Strategic Intervention - Online (5-Day)	2	3	4

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June 2017

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules
- Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	31	1	2	3	4
			Strategic Intervention - Online (5-Day)			
5	6	7	8	9	10	11
Strategic Int...online (5-Day)						
12	13	14	15	16	17	18
Coaching School - Online (6-Day)						
19	20	21	22	23	24	25
26	27	28	29	30	1	2

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July 2017

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules
- Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27	28	29	30	1	2
3	4	5	6	7	8	9
The Mating Game - Ibiza (6-Day)						
10	11	12	13	14	15	16
17	18	19	20	21	22	23
				What to Do Trainer Training - Online		
24	25	26	27	28	29	30
31	1	2	3	4	5	6

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