

The Great Earth Mother



When you spend time in nature, the air, the earth, and the sunlight soothe the soul. This week we hiked along a rugged trail that runs beside the sea. As we strolled we attended an online seminar with Byron Kate, whose love and respect for people inspires us to practice continuous improvement in our own training sessions. Occasionally we stopped to admire the view and breathe in the soft breezes coming in from the Mediterranean.

When we arrived back home we could see our lives in a new perspective. Our eyes were soft and our hearts open. We have made it a ritual to spend time with Mother Nature as we contemplate higher, lighter states of awareness.

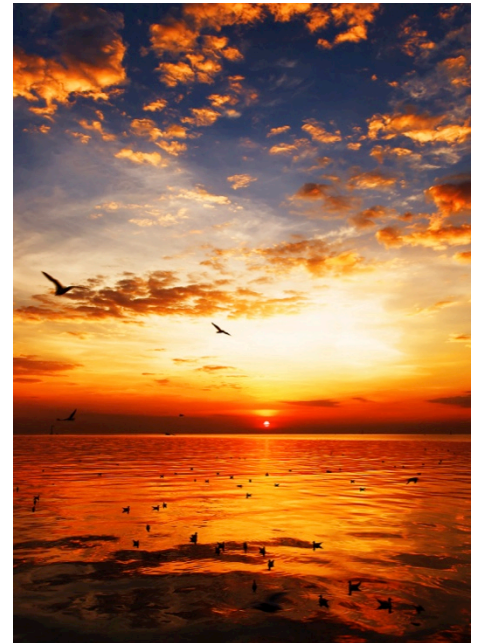
Your Own Business

Oxford University published a study estimating that nearly 50% of all jobs will disappear within the next few decades. That means that most of us will be looking for a new way to earn a living. Since technology is taking over jobs in virtually every field of endeavor, there will soon be billions of unemployed people looking for positions that no longer exist.

At Sage we created a training business in which we asked our clients, "What do you want?" We expected them to talk about happiness, well-being, and relationship. To our surprise, one after another described how hard it was to earn a decent living and to feed and house their families. To meet their needs we became players in the game of lean start-up entrepreneurship.

Exploitation is a mean game, so we evolved beyond crony capitalism in order to assist people to practice fair exchange and generosity in their careers. By putting people ahead of profits we pioneered a compassionate form of free agent entrepreneurship.

Business is a challenging game. We win by assisting one another. Those who protect and serve earn trust, which accrues prosperity over the span of their career.



It's Not About You

High integrity people do what is necessary to earn money because they want to share their time and talent for the benefit of others who are less fortunate. Buddha was a wealthy prince. But when he saw the suffering of others he gave up his inheritance and devoted his life to improving the lot of the less fortunate.

Maybe you were born with a silver spoon in your mouth, or perhaps you have lived a life of plenty through the efforts of others. Prosperity is a wonderful thing, as long as it doesn't make you disrespectful of money and of the work ethic of those who seek to strive to improve the economy for the sake of charity and respect for all.



The Spirit of Giving

Einstein ushered in brilliant new perspectives in science. But he never considered himself to be a genius. In his view he was simply a very curious man. Schroedinger brought us the insights that revealed quantum physics. But his greatest love was not knowledge, but rather the mysteries that science would never be able to fully comprehend.

Sage University is a business school for free agents who appreciate the value of entrepreneurship, partnership, and servant leadership. Our coaching culture provides great breakthroughs in the practice of producing prosperity in an economy that can't create jobs. But our true passion is the deep mystery of altruism and cooperation that inspires humans to serve one another, even when there is no payoff other than the joy that comes when we give our best to other people.



Whale Saves Seal

Perhaps you saw the article and photo in the news about a great sperm whale that rushed to the aid of a young seal pup. As a group of Orcas were closing in for the kill, the giant whale rushed from afar, head butted the killer whales, and then rolled over on his back to give the seal a high place to shelter on his belly until the predators gave up and went on their way.

Apparently this kind of selfless behavior is not uncommon among sea creatures. A brief You Tube search will reveal numerous instances of humpback whales rushing to the rescue of seals. Although whales are known to be peaceful, they can be quite fierce when they are protecting their offspring and other helpless sea dwellers from danger.

You can also find many instances of dolphins protecting swimmers from hungry sharks, and even offering folks safe passage through tough seas to get them safely to land. Such behavior reflects the very highest values shared by humans and other mammals. Such altruism doesn't fit the "tooth and claw" version of evolution, revealing the fact that science still has a great many mysteries waiting to be discovered.



Partnerships Available

If you want to become a top coach or trainer you will have to develop new dimensions of compassion that come only from unselfish service. That is why Sage students use pilot projects to work together and cooperate with our team leaders and mentors. Nothing beats "learning by doing", especially when you are creating projects that come from your own heart.

This month we initiated a new ultra-reality talk show with a team in Houston, launched a Sage on Stage tour for the US, edited the next edition of The New Entrepreneurship, advanced the German translation of How to Talk to Men, created a course in Taoism with an Eastern Philosophy scholar, and planned the Justin Case tour with project partners throughout the country. We want to collaborate with you too. Let us know what you want.



Advanced Communication





20€ Quick Coaching Online

Life coaching is a relatively new profession, so most people don't know what it is or how it works. That is why we have introduced a special online Quick Coaching session that you can attend or recommend to friends and associates who need direction and enthusiastic support for their life and career choices.

Tuition for these uplifting events is easy to afford. The return on investment is especially valuable for people who are looking for a larger perspective in their journey. Each participant is allowed only one session at this price, but that one session might just be the very turning point you need.

What to Do with Your Life (Oct. 29.-30. Online)

Whatever you love, somebody is making a living doing that very thing. You can learn to earn your living by living your dream. If you are ready for change, then let's go!

What to Do With the Rest of Your Life is a two-day coaching experience that will assist you to find the pieces of your life puzzle and then put them together to design the career and lifestyle that fits you. As jobs disappear, you will be one of the fortunate people who have the tools to build your own future.

You will complete the workshop with a working hypothesis for a new life, and with new friends who are interested in your success.

Sage University created the ***What to Do With the Rest of Your Life*** course to help people transition from the job economy to the free agent entrepreneur economy. Here is where you will find the courage to listen to your own wisdom and to make choices you won't regret when you reflect back on your life. Call today to begin your new life.



Coaching from the Heart (Nov. 15.-20. Online)

You can learn the tools of professional coaching in one inexpensive week. Learning-by-doing is the most effective, fun way to learn coaching skills.

If you are a novice, this course will give you the skills and the confidence you need to get started. If you are a highly experienced professional coach you will find what you need here to sharpen your tools. People that attend this course for fun will discover amazingly effective people skills they can use to improve their connections in every arena of life.

Coaching from the Heart is an excellent training that you can attend for a very modest fee. It is an investment that will pay dividends over the rest of your life and career.



SAGE ON STAGE

presents

Chautauqua (October 08.-23rd)

Chautauqua is an American Indian word for CELEBRATION

Sage is offering 3 exciting performance events in October for people who love stage and film.

Every life and every business has high and low times. Sometimes you have to step back from the pressures of life and give yourself over to celebration. We are offering several music, stage, and film events, all designed to restore your natural childlike appreciation and tap into the sense of awe that is the hallmark of free agent entrepreneurship.

October 8-9: The Chautauqua Music Festival

Here you turn up the music for a 2-day music live event that highlights you and your associates onstage in a concert designed to raise the energy of your stage presence. You will play as a performer, a producer, a backup band, and an audience member. Together we will work as a team to produce all the force of an authentic festival that you will be able to reproduce in your own performance courses and musical events.

October 11-16: Performing Arts

Theater, Burlesque, Vaudeville, Dance, Music, Mime, Acting, Improve, Comedy—all of these skills improve your public speaking and add to your ability to move an audience. The Sage Method brings new life to these aspects of self-expression. It transcends traditional Method Acting by tapping into the element of surprise, where you discover the true character that lives behind the roles you play. Spend this week with us and you will find yourself in an entirely new reality onstage.

October 18-23: Media and Film School

As the Industrial Age and the era of the knowledge worker give way to smart machines, a new Service Age is being born. Every business is the entertainment business. This innovative *Experience Economy* requires new skills that you can use to share your products and services through authentic audio and video presentations on the Internet. Facebook and You Tube are only the beginning. Your screen image will determine your success and prosperity within the next decade. Join us for this week of film and media training as we create film clips that will launch the next level of your career. Together we will create innovative training films, music videos, comedy sketches, vignettes, and attractive videos that will enable you to share your life and career with fans worldwide.



October 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27 8:00 PM Quick Coaching	28	29	30	1	2
3	4	5	6	7	8	9
Chautauqua Month - Ibiza						Chautauqua - Ibiza
School of Rock - Ibiza						
	8:00 PM Quick Coaching					
10	11	12	13	14	15	16
Chautauqua Month - Ibiza						
Performing Arts - Ibiza (6-Day)						
8:00 PM Quick Coaching						
17	18	19	20	21	22	23
Chautauqua Month - Ibiza						
Media & Film School - Ibiza (6-Day)						
8:00 PM Quick Coaching						
24	25	26	27	28	29	30
8:00 PM Quick Coaching						What to Do - Online
31	1	2	3	4	5	6
8:00 PM Quick Coaching						

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November 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
31	1	2	3	4	5	6
8:00 PM Quick Coaching						
7	8	9	10	11	12	13
8:00 PM Quick Coaching						Chautauqua - Austin
14	15	16	17	18	19	20
Coaching from the Heart - Online (6-Day)						Finding Your True Calling - Austin
8:00 PM Quick Coaching						
21	22	23	24	25	26	27
8:00 PM Quick Coaching						
28	29	30	1	2	3	4
8:00 PM Quick Coaching						

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December 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28	29 8:00 PM Quick Coaching	30	1 The Curiosity Factor - Ibiza (5-Day)	2	3 How to Talk to Men - Austin	4
5 The Curiosity Factor - Ibiza (5-Day)	6 8:00 PM Quick Coaching	7	8	9	10	11
12	13 8:00 PM Quick Coaching	14	15	16	17	18
19	20 8:00 PM Quick Coaching	21	22	23	24	25
26	27 8:00 PM Quick Coaching	28 Awakening - Ibiza	29	30	31	1

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January 2017

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
26	27 8:00 PM Quick Coaching	28 Awakening - Ibiza	29	30	31	1
2 Self-Actualization - Ibiza	3 8:00 PM Quick Coaching	4	5	6	7	8
9	10 8:00 PM Quick Coaching	11	12	13	14	15
16	17 8:00 PM Quick Coaching	18	19	20	21 The Turning Point - Online	22
23	24 8:00 PM Quick Coaching	25	26	27	28	29
30	31 8:00 PM Quick Coaching	1	2	3	4	5

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