



Natural Cycles of Change

We didn't get much of a winter on Ibiza this year. Things are definitely warming up. Did you know that Antarctica had a warm, sunny climate around 12,000 years ago? Wild bands of camels and other mammals wandered through lush forests. Obviously, with little or no ice, all that water had to go somewhere. Rains and high seas gave rise to myriad "great flood" stories, including the oft-told tale of Noah and the Arc.

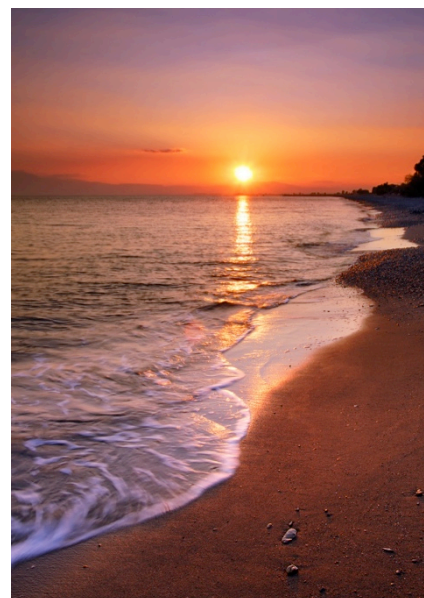
Just as our ancestors survived that vast summer and then withstood the ice age that is now declining, we will find ways to adapt. As for those of us on Ibiza, we are trying to keep some perspective by lounging about in the warm, sunny days that are coming our way. We look forward to seeing all of you here in our island paradise this spring and summer.

2016 Lesson Plan

Spring is just around the corner. Time for you to select the 2016 courses you will attend this year. You can select one course at a time, or you can save a lot of money by signing up for a full year in advance. Our guidance team is available to help you design your curriculum. We want to be sure that you understand which business and people skills can assist you most effectively. E-mail us at info@sageuniversity.com to set up your free coaching session with our team.

Sage University offers the world premiere education for free agent entrepreneurs. Since our beginning in 1995 we have graduated more than 20,000 coaches, consultants, and small business owners. Our students and alumni succeed at higher rates due to our unique "pilot projects" methodology. Our focus on lean start-ups and our conscientious follow-up gives you the advantage of an international team to assist you as you develop the career and lifestyle that fits your desire and temperament.

Everybody has a true calling that inspires others to participate. Your hidden gifts and talents lie dormant until you join others in the game of generous exchange that empowers global entrepreneurs. We are here for that. Just make contact and let us know how we can help.



Sell Me If You Can - Online

Due to your interest and many requests, we will be offering an all-new Monday evening course entitled ***Sell Me If You Can***. The quickest, easiest way to grow your business is by improving your own presentation skills. Invest 4 evenings with us Online, along with 200€, to increase your income for the rest of the year. Join us at 7:30PM on March 28th, and again on April 4th, 11th, and 18th to achieve a whole new level in the game of business.

Our unique format gives you the opportunity to role-play all the things you say to your clients by trying out your sales skills on our expert training team. We will provide appreciative feedback to make you better—way better.



The Power of Collaboration

Collaboration is the quality that separates humans from all other species. Some mammals cooperate to some degree in packs and herds. But only people have the long-range reasoning ability to study the consequences of our interactions with others.

Some folks just naturally play well with others. The rest of us need to think through our actions and to measure the reactions of other people over the long haul. Isolation is a bad habit. Hostility is utterly destructive. Look around and notice the suffering of those that retreat from life and of those that forge anger into a weapon.

Respect is the most powerful skills you can master. You can use it to build trust—the link that attracts collaboration in every aspect of your life.



New Sales Toolkit for 99,95€

Invest less than 100€ for the *Selling from the Heart* video sales kit today so you can earn tens of thousands more in 2016. The Sage staff and faculty have put together a revolutionary video series that demonstrates selling as a function of respect. You will learn to earn trust from honest friends by shifting them through higher dimensions of perception.

One-dimensional perception strives to make a point. Being right is more important than winning friends. Two-dimensional perception creates a perceptual screen in the brain upon which people see each other as detached characters. You can shift your clients into a 3-dimensional encounter by being considerate of their needs. Then you can synchronize your 4-dimensional perception, a reality in which people seek you out to buy your services. Finally, you can learn to merge into a 5-dimensional perception where people can co-create new realities for mutual benefit with you.

Invest in these 12 outstanding sales videos. Turn your car into your own university on wheels. Experience the power of profound understanding of others and of yourself in business.

You can download the *Selling from the Heart* Toolkit here: www.sageuniversity.eu/products/toolkits/selling-from-the-heart.html



Young at Heart

Your body ages, but your essence is timeless beauty. Like all living things you are made up of sunlight—the vital energy that flows through your being.

Sage University provides the most effective method available to put you in touch with your true nature and with the flowing brilliance of your curious mind. By eliminating every vestige of stress and pressure you can recover the youthful joy and the enthusiasm that emanates from your presence. Get to know us so you can get to know who you were meant to be.





Coaches Need Coaching, Too

Every life coach and business coach provides a different set of skills. Finding the right coach for you is the challenge. Sage University has trained thousands of fine coaches, all of whom have invested years of practice to be the very best in their areas of specialty.

If you are looking for a coach that can deliver the inspiration and skills you need, feel free to set up a free private session with us so that we can direct you to someone whose talents are compatible with your needs.

You receive one free session by contacting us, and then you get a free session with your potential coach to see if your connection is a fit. If you are ready for the next step, e-mail us to set up an appointment.

What to Do with the Rest of Your Life – Online WEEKEND (March 19.-20.)

Nothing compares to the insights you gain from the Sage interview. Here is an opportunity to attend a low-cost weekend seminar with our team. Along with your own interview you get to eavesdrop on the interviews of other people. By listening in, you discover possibilities that would have never occurred to you on your own.

While other universities focus on *question and answers*, we shift your attention to *questions and actions* that put your life on a new track. You should attend this course at least once each year to tune up your game and to refine your aim. Those ideas in your head grow stale. We specialize in opening the windows of perception and the gates of action. While others only talk about what they will do, you are already in motion, living the dream that others only imagine.



The Communication Seminar (April 2-3 - Chicago, L.A., New York)

Every upset in your life comes from a thwarted desire due to a miscommunication. Few people have the skills to resolve personal issues and to get what they need at home and work.

We were each born to share our deepest needs and to enjoy the intimacy and respect of those we care about. The Communication Seminar provides truly awesome new skills that you can use to open the channels of affection and effectiveness in your life. While others wait around to see how things turn out, you can master new skills to ensure the outcomes you desire.



Rejuvenation

(April 22.-30.)

You can look and feel years younger by shifting your attention to a new adventure. *Rejuvenation* is nine days of music, gentle movement, easy laughter, and meaningful conversation. This marvelous retreat takes place on the island of Ibiza in the Mediterranean Sea. Since this is our first time to offer this course, you save 50% off the actual fee. Sign up by March 20th to save an additional 20%. We want to welcome you to join us for a journey to the Self, to discover a lighter, more youthful you.

Your eyes are the windows of your soul. We see you, and we can assist you to see your hidden beauty. Set aside the last days of April for a stimulating, enlightening journey to higher, lighter living. Check the brochure and enrollment information here: <http://www.sageuniversity.eu/special-events/rejuvenation.html>. We look forward to seeing you on sunny Ibiza.

Coaching School

(May 03.-08.)

Professional coaching brings out the best in people. Every time you coach another person to high performance, you glow with aliveness. Spend 6 playful days with us, and we will make you one of the finest coaches in the world.

Traditional training for coaches is based on outdated problem solving methods. Despite breakthroughs in motivation and training, too many coaches unconsciously fall back on advice, suggestion, programming and criticism.

The Sage Method is the most effective approach to coaching you will ever find. Our approach inspires people to engage in life as an exciting adventure. We show you how to play business as a sport so that you can live life as a high performance event and earn your living by coaching others to do the same.

Successful coaches practice continuous learning. Join us for 6 exciting days to master the finest coaching tools available anywhere. Call today to learn more and to register for this dynamic course.

The Art of Closing the Sale

(June 01.-06.)

You can double your income instantly by improving your ability to close sales. We can show you how. Invest a few days and a few hundred bucks to learn how to get out of people's way so that more folks will hand you cash, give you their credit card numbers, write you a check, or transfer money into your account.

Most people keep doing the same things over and over while expecting a different outcome. If you miss this course, then you will face more years of rejection and restricted cash flow.

The better you sell, the more you will earn over your lifetime. Embrace prosperity by mastering the professional language of moving money. Call us to make your commitment to a thriving business and a prosperous lifestyle.



March 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29 7:30 PM Communication	1 Getting to Yes - Ibiza (6-Day)	2	3	4	5	6
7 7:30 PM Communication	8	9	10	11	12 How to Talk to Men - Hamburg	13
14	15	16	17	18	19 Live Your Dream - Chicago What to Do with Your Life - Online	20
21	22	23	24	25	26	27
28 7:30 PM Sell Me If You Can	29	30	31	1	2 The Communication Seminar - Chicago/New York/L.A.	3

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April 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28 7:30 PM Sell Me If You Can	29	30	31	1	2 The Communication Seminar - Chicago/New York/L.A.	3
4 7:30 PM Sell Me If You Can	5	6	7	8	9	10
11 7:30 PM Sell Me If You Can	12	13	14	15	16 Live Your Dream - Los Angeles	17
18 7:30 PM Sell Me If You Can	19	20	21	22 Rejuvenation - Ibiza	23	24
25 Rejuvenation - Ibiza	26	27	28	29	30	1

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May 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
25	26	27	28	29	30	1
Rejuvenation - Ibiza						
2	3	4	5	6	7	8
Coaching School - Ibiza (6-Day)						
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31	1	2	3	4	5
The Art of Closing the Sale - Ibiza (6-Day)						

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June 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30	31	1	2	3	4	5
The Art of Closing the Sale - Ibiza (6-Day)						
6	7	8	9	10	11	12
The Art of Cl...Ibiza (6-Day)						
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	1	2	3

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