



Happy Year of the Monkey

The air on Ibiza right now is filled with negative ions that make every breath a pleasure. The days are peculiarly warm for February, with refreshing breezes and bright sunshine to dazzle the eyes. Our I-Phone photo (on the left) shows the special beauty of Ibiza light.

We are busy welcoming in the Year of the Monkey—a propitious time, sure to bring fun and unexpected pleasure to all. Most people are just about as happy as they make up their minds to be. Will you make this year a prosperous one, filled with intimacy and love? Will you learn a new language, meet exciting new friends, or travel to exotic places? You are the designer of your own life. Be sure to seize each and every day.

Plan Your Year

If you want to start a new business project, increase your income, or achieve a new level of intimacy, we have designed the 2016 Sage University curriculum to provide delightful learning adventures that will expand your awareness right along with your knowledge.

Justin Case is in Hamburg to assist the weekend ***Coaching From the Heart*** this week. Here you devote 2 full days to being interviewed until you can discern the warmth in your heart that will serve as your True North for navigating the journey of your life.

Each time the Earth orbits the sun, every tree adds a new ring in the trunk, even as it grows and reaches into the heavens. Likewise you enter a new cycle of your existence on this planet. Trees need forests and groves to thrive. Humans need love and care from one another. That is why we are offering a 6-day online course entitled ***The Man-Woman Game***, February 23-28.

If partnership really matters to you, here is a rare opportunity to master the process of relationship. Our team will show you the process of elevating your love life to new levels of intensity and harmony. You can attend this course at home alone, with good friends, or together with your special friend or mate. Contact us for a free Skype session to learn more.



Business Adventures

Life is meant to be an exciting adventure. Too often stagnation strangles the joy out of life. Boredom is the most painful of all afflictions. Therefore, we have created our most exciting year ever at Sage. Each and every event is a celebration of aliveness that you share with other people.

Some people derive special pleasure from the challenge of consulting and coaching corporate leaders. For you we offer ***Coaching for Leaders*** February 17-21, where you will learn to lead and inspire top corporate leaders. Next we conduct ***Getting to Yes*** March 1-6. To develop and rehearse special scripts and procedures that you can use to win large contracts. You will learn to negotiate deals that will lift your business to an entirely new level and put you on your way to climbing the corporate ladder.



Healing Touch

Our team has been traveling to far away places to learn Thai massage, Feldenkrais, and forms of soft touch that coax pain from the body. Touch was the first sense to emerge when we were in the womb. Gentle touch continues to boost our immune system and enhance social bonds throughout our lives.

When you need to go deeper than words and movement, you can book coaching with bodywork to release pain and tension from your body. Just contact us on Ibiza to find out when our practitioners will be visiting your area.

Sometimes the weather and the terrain on Ibiza can also enhance the healing effect. If your schedule allows you can set up healing days right here. Let us know what you need, and we will let you know which specialties are available.



Selling from the Heart

Invest 100€ for the *Selling from the Heart* video sales kit to earn tens of thousands more in 2016.

The Sage staff and faculty have put together a revolutionary video series that demonstrates selling as a function of respect. You will learn to earn trust from honest friends by shifting them through higher dimensions of perception.

One-dimensional perception strives to make a point. Being right is more important than winning friends. Two-dimensional perception creates a perceptual screen in the brain upon which people see each other as detached characters. You can shift your clients into a 3-dimensional encounter by being considerate of their needs. Then you can synchronize your 4-dimensional perception, a reality in which people seek you out to buy your services. Finally, you can merge together into a 5-dimensional perception where people can co-create new realities for mutual benefit.

Invest in these 11 videos by March 15th and receive a free audio download to supplement your skills acquisition. Experience the power of profound understanding of others and of yourself in business.

You can download the *Selling from the Heart* Toolkit here: www.sageuniversity.eu/products/toolkits/selling-from-the-heart.html



Everybody Sells

All humans sell in one way or another. Children persuade their parents to buy things for them. Friends sell each other to get attention. And when do you tell your wife that you love her? The best time to say it is before someone else does.

When people buy your services they are really buying you. Learn to alter peoples' perception of you by mastering supreme honesty that shifts them out of their anxiety and anger. Great selling means communicating simple truths that restore the vivid perceptions people were born to enjoy. Master this skill and watch your business expand and prosper.



The Right Coach for You



Every life coach and business coach provides a different set of skills. Finding the right coach for you is the challenge. Sage University has trained thousands of fine coaches, all of whom have invested years of practice to be the very best in their areas of specialty.

If you are looking for a coach that can deliver the inspiration and skills you need, feel free to set up a free private session with us so that we can direct you to someone whose talents are compatible with your needs.

You receive one free session by contacting us, and then you get a free session with your potential coach to see if your connection is a fit. If you are ready for the next step, e-mail us to set up an appointment.

Coaching for Leaders (February 17.-21.)

There is no joy on earth like leading a disciplined team. Great coaches inspire discipline. While whiners get upset, winners patiently manifest their intent by getting their way. This special 5-day event is where you go to develop pure intention.

Team spirit sets Southwest Airlines apart from all other companies in air travel, both in customer satisfaction and profits. The same can be said for Google, Starbucks, and any number of new rising stars in the corporate arena. Those businesses excel because they embrace a coaching culture in which all the players strive to bring out the best in one another.

Effective leaders know how to get people into action. They can read the force of intent in their teams and unleash the magic of team spirit. Whether you lead a company or coach business leaders to high performance, you need coaching tools that actually work and you need the skills to apply those tools.

Attend this advanced course to become the kind of leader that inspires teams to greatness. Join us to raise your people skills to the same level as your business skills.



Continuous Learning

When you have become a competent entrepreneur, coach, or business leader, your next step is to continue refining your skills and fine-tuning your perceptions. Your clients count on you to stay ahead of the game so they can be sure that you are the best person to guide them.

The most powerful learning comes from attending our 6-day courses where you soak up direct experiences while you soak up the Ibiza sun. When travel isn't possible, you can attend many courses via the Internet. Finally, we offer excellent training via our audio and video toolkits. If you need help deciding what works for you, feel free to call or contact us through our website.



The Man-Woman Game - Online (February 23.-28.)

Intimacy between men and women provides great comfort and happiness to both. We all long to bask in the security and serenity of a good relationship. *The Man-Woman Game* shows you how to communicate your needs and desires to the opposite sex.

Too many people live alone or lonely. Even married folks often live in different worlds, even in the same house. Sometimes it really does seem as if men and women come from different planets. Something needs to change.

Partnership requires a set of skills that they don't teach in traditional schools. But at Sage University we specialize in communication—especially regarding the connection between men and women.

This course will change your private life. But it is also ideal for business leaders, and for professional coaches and trainers that serve them.

Getting to Yes (March 01.-06.)

Superior negotiation and persuasion skills make all the difference in your prosperity and quality of life. *Getting to Yes* is six days of rehearsal in the Harvard Principle for negotiating agreements without compromising friendships.

Typical win-lose methods often require the destruction of one side. Traditional negotiating tactics create countless battles between people, from hostile divorces and broken businesses, to persecution and wars.

Getting to Yes provides you with an intelligent alternative. You can stop the madness by finding common ground and winning people over to mutually satisfying outcomes. Here you will rehearse and master highly professional strategies to establish true value and earn the money you deserve.

What to Do with the Rest of Your Life - Online (March 19.-20.)

Nothing compares to the insights you gain from the Sage interview. Here is an opportunity to attend a low-cost weekend seminar with our team. Along with your own interview you get to eavesdrop on the interviews of other people. By listening in, you discover possibilities that would have never occurred to you on your own.

While other universities focus on *question and answers*, we shift your attention to *questions and actions* that put your life on a new track. You should attend this course at least once each year to tune up your game and to refine your aim. Those ideas in your head grow stale. We specialize in opening the windows of perception and the gates of action. While others only talk about what they will do, you are already in motion, living the dream that others only imagine.

Rejuvenation (April 22.-30.)

You can look and feel years younger by shifting your attention to a new adventure. *Rejuvenation* is nine days of music, gentle movement, easy laughter, and meaningful conversation that takes place on the island of Ibiza in the Mediterranean Sea. Since this is or first time to offer this course, you save 50% off the actual fee. We want to welcome you to join us for a journey to the Self, to discover a lighter, more youthful you.

Set aside the last days of April for a stimulating, enlightening journey to higher, lighter living. Check the brochure and enrollment information on the Sage University website: www.sageuniversity.com. We look forward to seeing you on sunny Ibiza.

Notice: When you enroll for a Sage University course 30 days in advance you save 20% off your tuition.



February 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1 7:30 PM Communication	2	3	4	5	6 Live Your Dream - Hamburg	7
8 7:30 PM Communication	9	10	11	12	13 Coaching from the Heart - Hamburg Metamorphosis IV - Online	14
15 7:30 PM Communication	16	17 Coaching for Leaders - Ibiza (5-Day)	18	19	20	21
22 7:30 PM Communication	23-28 The Man-Woman Game - Online (6-Day)					
29 7:30 PM Communication	1-6 Getting to Yes - Ibiza (6-Day)					

Page 1/1

March 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29 7:30 PM Communication	1-6 Getting to Yes - Ibiza (6-Day)					
7 7:30 PM Communication	8	9	10	11	12 How to Talk to Men - Hamburg	13
14	15	16	17	18	19 What to Do with Your Life - Online Live Your Dream - Chicago	20
21	22	23	24	25	26 Live Your Dream - L.A.	27
28	29	30	31	1	2-3 The Communication Seminar - Chicago/New York/L.A.	

Page 1/1



April 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
28	29	30	31	1	2	3
					The Communication Seminar - Chicago/New York/L.A.	
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	Rejuvenation - Ibiza		
25	26	27	28	29	30	1
Rejuvenation - Ibiza						

Page 1/1

May 2016

- Special Events
- Seminars
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules ■ Online Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
25	26	27	28	29	30	1
Rejuvenation - Ibiza						
2	3	4	5	6	7	8
Coaching School - Ibiza (6-Day)						
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31	1	2	3	4	5

Page 1/1

