

## Too Damn Hot



When Goldilocks tasted the porridge of the Papa Bear, it was too hot. Baby Bear's porridge was too cold. But when she tried Mama Bear's porridge, it was just right. Too bad the weather isn't like that.

Last week the days were cool and the nights were cold. Now it is April, and you can already overhear people in the cafes complaining that it is too hot. There wasn't even a day or two in between cold and hot. Where on Earth do you find "just right"?"

Oh well, what would life be without something to complain about. The weather never takes criticism personally, so better to hit the climate than to unload our discontent on other people.

## Service—Albert Switzer

There is one primary source of failure in business that reduces incomes and robs people of the pleasure of true success. Most folks tend to hop from one path to another. They go in one direction for a while, and then switch to try something else. Then they wonder why their beautiful plans never quite work out.

Mia Sage developed Sage University as a learning resource for Miamar Productions so that free agent entrepreneurs could pursue lifelong learning to further their craft and to realize their dreams. Students learn that effectiveness in business comes down to persistence and discipline.

Humans are programmed to look for an easy way. Why focus on actual skills like entrepreneurship, partnership, and salesmanship when there are hustlers on every corner promising amazing results without all that hard work?

If you think that Internet marketing will replace the discipline of service, you are living in a fantasy world. Business is people serving other people. Service also happens to be the source of true happiness. To win your game, choose the path with a heart.



## Through the Looking Glass

According to the I-Ching, a leader must demonstrate consistency and constancy to attract effective associates. Most new entrepreneurs tend to flip-flop for a while. When they realize the challenge of profound learning, they look for an easier path. Few people earn the attention of a dedicated mentor who can show them a true path to liberation and financial freedom.

When you stop expanding, your students lose faith in you. Your brand suffers. An undisciplined mind is the wall that stands between you and your dream. It takes persistence to break through.



## Dancing with Mariana

Dancing is the most healing, pleasurable way to tune your body and free your spirit. Forget about stressful exercise. Just enjoy!

Join Marianna Cortez online to find the rhythm of your passion. Her Online movement class is a great dance escape for you and your friends.

First you dance. Then you enjoy a series of "Attactics" exercises to convert negative force into power.

You can invite your friends to this dancing party for only \$15 per connected laptop. Share the cost and share the pleasure.

Please contact Mariana Cortez for more information at [danceenergyfortheworld@gmail.com](mailto:danceenergyfortheworld@gmail.com) or reserve your spot by calling (512) 636 8846.



## Greetings from Mia Sage

By the time you read this, I will be on the road again. I truly enjoyed "nesting" on Ibiza, building out the Octagon, planning a fruit orchard, and preparing to serve all of you this year. Carly and I created new manuals and wrestled with snarly tax forms, but those are essential business functions, and we have learned to love jobs that others find tedious.

But now we head out to Houston for the Feminine Mystique. I will assist Carly, Mariana, and the American team with this exciting adventure in the art of femininity. Then we will gather in Bora Bora for the luxurious Geisha Retreat. As much as I enjoyed all that hard work, I do look forward to the warm water and warm feelings that we will share.

Sometimes you hear people say that the sea is as warm as a bath. It really is just like that in the South Pacific. This is the adventure of a lifetime. I hope to see you there.



## Your Guide to Success

The *23 Innovations in Selling* book is now available in the US and the EU. Karen Blum and Mia Sage created this sweet little manual to give you the social skills to conduct business from the heart.

This is an inspiring read. Each chapter is 2 pages of dynamite. The content takes you right to the point. These selling blogs provide the boost you need just before you walk in to talk to a new prospect. You can buy your copy for 10€, or you can buy several at a lower price to resell to your clients. When your help them, they help you.





## **The Feminine Mystique**

(Houston, April 10-12)

It takes a few weeks to change your life, but only a couple of days to change your direction.

This 3-day retreat is designed to genuinely assist you in finding the essential balance between business and pleasure—between adventure and fun. While relaxing and enjoying profound dialogue with other great women you will discover the soft power of your feminine nature to create a new perspective for your life and business.

Through insightful interviews we will explore what brings greater fulfillment to your life. And we will share our combined wisdom to help one another create lives of exciting adventure. Please join us for this one-of-a-kind experience.

## **Advanced Coaching School**

(05.-10. May--Ibiza)

Advanced Coaching School takes you to new levels of excellence. Each year the course grows and develops to bring you new insights and deepen your connection to the people you serve. This is where you come to practice the interpersonal skills that surprise and delight your clients.

To earn the level of income comparable with doctors, lawyers and other professionals, you will have to practice continuous improvement. Better coaching skills will improve your coaching sessions and win more referrals. If you want to succeed in the coaching business, forget about all those Internet schemes that promise easy money with no effort. Put in the months and years necessary to reach the top of your field. Be sure to join us in the beautiful month of May to lighten your heart and to take your people skills higher.



## **Sales Mastery**

(02.-07. June--Ibiza)

The most direct way to grow your business is to improve your selling skills. Sales Mastery provides profound knowledge of yourself and others so that you and your team can build lifelong relationships with the people you want to serve.

“Learning by doing” ensures that you master essential skills to approach people and win their trust. Forget about outworn sales techniques that use manipulation and coercion. People today require honest, thoughtful connections.

Our unique rehearsal methods ensure that you master both theory and practice. You will learn to read the degree of interest in other people and to cultivate their curiosity regarding you and your services and products.





## Geisha Retreat in Bora Bora (April 21.-26.)

“Later” is a dangerous word. Too many people put off life until it passes them by. Everybody has a dream. But few people will take action to live that dream. To do that you have to believe that heaven is here on earth, and that the place of your dreams is waiting for you to enjoy right now.

Every woman spends her life serving others. We care for our families and friends, and we devote our lives to fulfilling their needs. But there comes a day when you just have to give yourself over to absolute pleasure. Only by renewing your own aliveness can you restore the vitality you need to serve the people in your life.

The Geisha Retreat combines the beauty of the South Pacific with the discipline of kindness. A few women gather to practice the art of contemplation, touch, and movement in the loveliest place in the world. The real beauty, however, comes from the nurturing quality that these women share.

These are new times. The great wars are behind us. The industrial age is giving way to a new service economy. Your pleasure is your product. The more you enjoy life, the more your clients enjoy you.

There are big changes in the wind. In the film *Maleficent*, Angelina Jolie put a spell on the princess that could only be broken with true love. But that true love’s kiss didn’t come from a prince. It was the deep love that had grown between the women that awakened Beauty.

The same principle repeats in *Frozen*, the Disney classic in which only the love of the sister can thaw the heart of the Ice Queen. At last our mythology is beginning to portray the importance of loving relationships between women.

You can hardly imagine how much your life will change when you build bridges of trust with other women. The upcoming *Geisha Retreat* is 6 days of deep awakening for women who want to restore their feminine love and respect. Mia placed this event in Bora Bora, where women from all walk of life can bask in the sun, sea, and sensuality. Join Mia Sage on a warm beach in paradise to see how good life can be for those who seize the moment. Rooms over the sea are filling up, so call us right away to make your reservation for your place in paradise.



## April 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules
- Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
30	31	1	2	3	4	5
6	7	8	9	10	11	12
				The Feminine Mystique - Houston		
13	14	15	16	17	18	19
					Public Speaking - Ibiza (5-Day)	
20	21	22	23	24	25	26
Public Speaking - Ibiza (5-Day)				Supervision - Ibiza (5-Day)		
	Geisha Retreat - Bora Bora					
27	28	29	30	1	2	3
Supervision - Ibiza (5-Day)				Partnership - Ibiza		

Page 1/1

## May 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules
- Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	1	2	3
Supervision - Ibiza (5-Day)				Partnership - Ibiza		
4	5	6	7	8	9	10
	Coaching School - Ibiza					
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Page 1/1



## June 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules
- Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	Sales Mastery - Ibiza (6-Day)					
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	1	2	3	4	5

Page 1/1

## July 2015

- Self-Actualization
- Weekends
- Women Only
- Sage University 5-day modules
- Sage University 6-day modules
- Online-Seminars

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29	30	1	2	3	4	5
6	7	Attactics - Ibiza (5-Day)		The Feminine Community - Lesbos		
13	14	15	16	17	18	19
20	21	22	23	24	25	26 Media & Film...Ibiza (6-Day)
27 Media & Film School - Ibiza (6-Day)		28	29	30	31	1 2

Page 1/1

