



## Two New Branches

Robert Jansen and Justin Herfel are leading an all male training team on Ibiza. The men are hiking, biking, and practicing hard in the classroom to become the best team to ever play the coaching game.

Our two intrepid team leaders will be going on tour in a few days—first to Hamburg, and then to New York City, Austin, Houston, and Honolulu. Stephan Wild and Vincent Clohessy will soon depart on their own European tours to help Germans and Brits discover what to do with the rest of their lives.

Please check our calendar online to see where you can attend trainings with these great men.

## Waikiki Adventure

Marlene Ludwig has never been to Hawaii before now. This week she is surrounded by warm, friendly islanders. It takes some time for newcomers to melt into the warmth of Hawaii. Fortunately she has a lot of help from Mariana Cortez, Canan Allemang, and Camille Stevens. Dr. Carly Smith also added her compassion and expertise to Mia Sages International Geisha training.

Heike Hoch has already returned to Berlin, but it appears that she left her mind behind. She is orienting herself to the state of Nirvana—a mind undisturbed by the tasks and details of living.

Whenever people achieve a quiet mind, they initially find the silence disconcerting. It seems as if there is something important to do. Yet it is impossible to worry or pressure oneself. As folks learn to relinquish effort and conflict, they need time to reorient.

Freedom of attention allows us to feel other people deeply. Life becomes a play. Everything you need comes automatically. Do you have to travel to exotic places to remember that? If so, we will see you in Waikiki.



We love watching people grow and blossom. We are also enjoying the process of growing the business. Miamar Productions has completed its visionary stage. We have created excellent data, along with great audio, video, and print products. Now we are transitioning into the marketing phase—learning to share our work with millions of people worldwide. We are learning to work as a global sales team.

Professional selling is the only sure path to success. You can't serve people unless you can discover what they want to buy. Selling as a team is the ultimate challenge in business.

Are you earning as much as you need? Are other brilliant people spontaneously helping you deliver your products and services? Join us for our most advanced sales trainings in April on the beautiful island of Ibiza.



## WHAT'S NEW

Maria Johnson provided the spark that ignited the winter events in Hawaii this year. Maria's devotion has transformed thousands of lives. Her dedication and persistence has helped many people find success.

Xochi Wild just left Ibiza to join the Mia Sage entourage in Hawaii. She has been single-handedly holding up the business. Now she is leaving for a well-deserved adventure in Paradise.

Meanwhile, sales of *How to Talk to Men* by Mia Sage are increasing steadily—changing lives and harmonizing families worldwide. Buy your own copy—read it carefully—and then pass it on to someone you love.



### Greetings from Mia Sage

Omigod. I just did my first radio interview for *How to Talk to Men* in Honolulu. Two strong men interviewed me. They made me feel very welcome. So far everyone is telling me that they love the show. You can catch it on Facebook.

It is a mystery to me that I get to live such an exciting life. I am a natural-born traveler, so I love turning up in new cities around the world, sharing love and wisdom with great women from every imaginable culture.

I can see that people use my approach to make their lives better. But they are transforming me as well. My old identity is crumbling. I am becoming a strong, confident woman. And I am watching in awe as the women around me grow into strong, compassionate wives, lovers and businesswomen. If this is a dream, don't wake me up.

The most exciting event in my life is the formation of a highly competent business team with Xochi Wild and Justin Herfel. Together we are achieving more than I ever dreamed possible. The power of a team is beyond imagining.



### Free Coaching for Book Sales Teams

The best way to grow your own business is to apprentice with us. Join our book selling teams in cities around the world and receive free training via SKYPE. It won't take long for you to gain a whole new understanding of business.

You can earn 10€ for each copy of *How to Talk to Men* you sell. Many trainers are using the book as a text for their courses. We also have phone teams you can join to distribute the book together with friends. A beginner can sell a book every hour. A competent sales rep can easily earn 30-50 Euros per hour. If you sell through bookstores, salons, or by doing PR for Mia, you can earn far more.





## Adventure Voice by Veronika Krytzner

The voice is the strength behind your words. It builds a bridge to the people. Your tone makes the connection. It transports the content to the audience.

We are instrument and player in one. If you can play your instrument well, you are better heard and perceived. You can take over the leadership in conversations. You can convey more enthusiasm and infect others.

Are you ready for a vocal game?  
Come and play on June 11<sup>th</sup> from 11:00 to 18:00 on Ibiza.

Tuition: 100€

## The Voice of an Angel

We all love the mellow sounds of Hawaiian music. Now we have a special treat. One of the most exciting singers performing today is Lucie Lynch, a lovely German singer, currently performing in venues throughout Hawaii. You can tune in to her sweet vibrations and enjoy her music: [www.lucieslighthouse.com](http://www.lucieslighthouse.com).

Lucy is getting ready to go into the studio to record her first album. We want to be a part of that. You can assist her by pre-ordering her CD, or by sending a contribution to offset the expenses of hiring top musicians and working in a top quality studio. If you go to Lucy's website you can get the information you need to pledge support for this amazing project. In the past we have hosted other Hawaiian greats, including Peter Moon and Israel Kamakawiwo'ole (IZ), whose rendition of *Somewhere Over the Rainbow* became an international sensation. Please join us to support Lucie.



## How to Talk Instructor Course (March 12-21--Honolulu)

We want to invite you to join our global team of trainers for the **How to Talk to Men** courses. Charisma is more than an individual quality. Powerful performers, actors, and athletes conduct the power of their teammates through their command of the stage. If you are ready to become a team player we want to show you the invisible mechanics of generating great force as a coach and trainer in the field of relationship. We would be honored to have you play on our global team.

Our mission is to transform the world of relationship by teaching women the algorithms—step-by-step processes that build bridges of understanding between the sexes. If you want to build lighter, stronger connections for men and women at home and at work, we are already partners. Let us show you the professional secrets that you can use to generate the excitement and enthusiasm necessary for inspiring people to change their lives.



## **Integrity Selling** (April 09-14)

A terrible thing happens when you don't sell effectively—NOTHING. Earning trust is the most important element in success in any profession. Most practitioners put their events on the Internet or ask a few people if they would like to attend. Those tactics generally fail.

Winning loyal clients requires an integration of a good strategy, deep listening skills, and the ability to inspire people to sign up and pay for your services. Ordinary selling uses techniques to get another person to do what you want them to do. Integrity selling, on the other hand, is a warm conversation in which you focus on the friendship, and then take in as much information as possible about your prospect's life and business. We will show you how to listen accurately and then make recommendations so that people will respond warmly to your products and services.

## **The Art of Closing the Sale** (April 16-21)

There comes a moment in every business transaction when your client needs to go through his or her anxiety and make the buying decision. Most deals break down right at that point. The practitioner feels the discomfort of the client and backs down from the sale.

You don't need magic or a salesman personality to assist people to make their commitment. What you need is specific methods that move people to take action. Closing the Sale offers lots of role-play and behavioral rehearsal to help you master the steps in getting the commitment and collecting payment for your services. People will judge your entire business on how well you treat them in the selling process. Let us make you better so that you can help more people and earn the income your deserve.

## **Sales Mastery** (4-weekend series)

Okay, so you have finally realized that sales is the only 100% reliable path to success. You want to learn and you are ready to put in the rehearsal time. But Ibiza is far away, and you like cold weather. So we have created a stay-at-home learning package that you can attend right there in your own hometown. Sales Mastery is four weekends of high-quality sales training that you can attend with a group of good friends via the magic of SKYPE.

Salesmanship is more than just selling. People learn to buy the same way they learn to walk—one baby step at a time. Instead of asking people to buy, you have to get them talking. In their meta-language they will tell you exactly what they need and they will send signals that tell you how they want to proceed. Selling techniques are abrupt and rude. It feels creepy when someone pulls a sales trick on you. Why would you do that to someone else? We can show you how to tap into the clients buying process so that you can get their rhythm and tune your products and services to fit the needs of each client. Does it take longer to win a lifelong client? You bet it does. Do you have to master the art of respect? You're darn right you do. Is it worth the time and rehearsal that it takes to win trust? Absolutely.

If you are ready to learn, we can show you how to really get it right with people. As you earn their trust, they will send their friends to work with you. Call today to see if there is a class available where you live.



# March 2013

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
25 6:00 PM Coaching 8:30 PM Entrepreneur	26	27	28	1 What to Do with the Rest of Your Life Instructor Course (10-Day) - Ibiza	2	3
4 6:00 PM Coaching 8:30 PM Entrepreneur	5 What to Do with the Rest of Your Life Instructor Course (10-Day) - Ibiza	6	7 How to Talk to Men in Business - Honolulu	8	9	10
11 6:00 PM Coaching 8:30 PM Entrepreneur	12 How to Talk Instructor Course (10-Day) - Honolulu	13	14	15	16	17
18 6:00 PM Coaching 8:30 PM Entrepreneur	19 How to Talk Instructor Course (10-Day) - Honolulu	20	21	22	23	24
25 6:00 PM Coaching 8:30 PM Entrepreneur	26	27	28	29	30	31

# April 2013

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1 8:30 PM Entrepreneur	2	3	4	5 What to Do with the Rest of Your Life - Hamburg	6	7
8 8:30 PM Entrepreneur	9 Integrity Selling (6-Day) - Ibiza	10	11	12	13	14
15 8:30 PM Entrepreneur	16 The Art of Closing the Sale (6-Day) - Ibiza	17	18	19 What to Do with the Rest of Your Life - New York	20	21
22 8:30 PM Entrepreneur	23	24	25	26 What to Do with the Rest of Your Life - Austin	27 Sales Mastery - Skype	28
29 8:30 PM Entrepreneur	30	1	2	3	4	5



## May 2013

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
29 8:30 PM Entrepreneur	30	1	2	3	4	5
6 8:30 PM Entrepreneur	7-12 Coaching School (6-Day) - Ibiza					
13	14-19 Coaching Mastery (6-Day) - Ibiza					
20	21-24 Practice Building (6-Day) - Ibiza				25-26 Sales Mastery - Skype	
27	28	29	30	31	1-2 Trainer Training (10-Day) - Ibiza	

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## June 2013

- Weekends
- Geisha Series
- Self-Actualization
- Sage University 10-day modules
- Online-Seminars
- Sage University 6-day modules
- How to Talk to Men Series

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
27	28	29	30	31	1-2 Trainer Training (10-Day) - Ibiza	
3	4-9 Trainer Training (10-Day) - Ibiza					
10	11-13 Performing Arts (6-Day) - Ibiza			14-16 How to Talk to Men Advanced - Paris		
17	18-20 Geisha School - Monaco				21-23 Sales Mastery - Skype	
24	25-30 How to Talk to Men in Business - Ibiza					

